

IN Bail/Recovery Agent - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
DEGAN INSURANCE GROUP	125897	Classroom	0	2	0%	0	0	0%	0	0	0%	0	0	0%	0	2	0%
LEE C. SEXTON OF AMERICA BONDING CO, LLC	115851	Classroom	1	1	100%	5	6	83%	1	1	100%	0	0	0%	7	8	88%
NO PE COURSE SUBMITTED			0	1	0%	1	1	100%	0	0	0%	0	0	0%	1	2	50%
STEVEN KEITH WARREN	164735	Classroom	0	0	0%	1	1	100%	1	5	20%	0	1	100%	4	9	44%
SUSAN OETTING	148901	Classroom	2	3	67%	1	1	100%	0	0	0%	0	0	0%	4	5	80%
SUM/AVG			2	3	67%	8	9	89%	2	6	33%	0	1	0%	4	5	80%

IN Health Producer - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
OCHANCE2FAIL	102538	Self-study	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
A.D. BANKER & COMPANY	71004	Self-study	0	0	0%	3	4	75%	2	3	67%	0	0	0%	6	8	75%
CINCINNATI INSURANCE BOARD	72115	Classroom	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
CPMI PROFESSIONAL DEVELOPMENT, LLC	83027	Self-study	0	0	0%	0	0	0%	2	2	100%	0	0	0%	2	2	100%
ExamFX , INC.	83532	Self-study	15	24	63%	31	56	55%	47	94	50%	0	11	73%	106	203	52%
INSURANCE CAREER TRAINING INC.	102536	Self-study	0	0	0%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	1	1	100%	3	3	100%	7	11	64%	0	1	100%	16	20	80%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	0	0	0%	1	1	100%	2	3	67%	0	0	0%	4	5	80%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	1	1	100%	0	0	0%	1	2	50%	0	0	0%	2	3	67%
NO PE COURSE SUBMITTED			3	5	60%	0	0	0%	0	2	0%	0	0	0%	3	7	43%
PATHFINDER CORPORATION	71525	Classroom	4	5	80%	4	5	80%	7	7	100%	0	0	0%	23	29	79%
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	3	0%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	1	2	50%	0	0	0%	3	4	75%	0	0	0%	4	5	80%
THE LICENSE COACH	112705	Self-study	3	4	75%	0	1	0%	2	4	50%	0	0	0%	6	9	67%
WEBCE, INC	70896	Self-study	0	1	0%	0	1	0%	9	20	45%	0	0	0%	11	25	44%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	16	21	76%	21	28	75%	35	45	78%	0	4	50%	92	119	77%
SUM/AVG			45	65	69%	63	99	64%	119	200	60%	0	16	0%	279	442	63%

IN Independent Adjuster - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
NO PE COURSE SUBMITTED			60	69	87%	70	90	78%	90	119	76%	20	23	87%	351	422	83%
SUM/AVG			60	69	87%	70	90	78%	90	119	76%	20	23	87%	351	422	83%

IN Life Producer - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
A. D. BANKER & COMPANY	71004	Self-study	43	52	83%	32	39	82%	19	24	79%	0	12	100%	116	143	81%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	1	1	100%	0	1	0%	0	1	0%	0	0	0%	1	3	33%
CPMI PROFESSIONAL DEVELOPMENT, LLC	83027	Self-study	0	0	0%	0	0	0%	0	1	0%	0	0	0%	0	1	0%
ExamFX , INC.	83532	Self-study	92	173	53%	65	113	58%	82	144	57%	0	34	44%	287	536	54%
INDIANA LICENSING SCHOOL	70959	Classroom	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
INSURANCE CAREER TRAINING INC.	102536	Self-study	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	1	0%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	5	5	100%	7	8	88%	11	12	92%	0	3	100%	29	31	94%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	5	9	56%	1	3	33%	2	3	67%	0	1	0%	8	15	53%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	0	1	0%	0	0	0%	0	0	0%	0	0	0%	0	1	0%
NO PE COURSE SUBMITTED			17	30	57%	8	13	62%	3	7	43%	6	7	86%	37	64	58%
PATHFINDER CORPORATION	71525	Classroom	11	18	61%	15	15	100%	7	11	64%	0	9	56%	41	59	69%
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	47	86	55%	33	90	37%	58	113	51%	0	19	63%	175	368	48%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	1	1	100%	0	0	0%	3	3	100%	0	0	0%	5	5	100%
SECURITIES TRAINING CORPORATION	72153	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
THE LICENSE COACH	112705	Self-study	5	10	50%	3	14	21%	5	10	50%	0	0	0%	14	33	42%
WEBCE, INC.	70896	Self-study	0	0	0%	5	7	71%	0	0	0%	0	0	0%	6	8	75%
XCEL SOLUTIONS LLC	122556	Self-study	64	87	74%	50	77	65%	50	88	57%	0	42	50%	225	363	62%
SUM/AVG			293	475	62%	219	381	57%	240	417	58%	6	127	5%	46	62	74%

IN Life and Health Producer - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
OCHANCE2FAIL	102538	Self-study	1	1	100%	1	1	100%	0	0	0%	0	0	0%	2	2	100%
360training.com, Inc.	77111	Self-study	2	2	100%	1	1	100%	4	6	67%	0	0	0%	7	9	78%
A. D. BANKER & COMPANY	71004	Self-study	7	14	50%	15	17	88%	14	16	88%	0	5	100%	48	59	81%
CINCINNATI INSURANCE BOARD	72115	Classroom	0	0	0%	1	1	100%	0	1	0%	0	0	0%	1	2	50%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	2	2	100%	1	1	100%	1	2	50%	0	1	100%	5	6	83%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	Self-study	0	0	0%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
ExamFX , INC.	83532	Self-study	89	123	72%	123	181	68%	113	168	67%	0	43	77%	429	605	71%
INSURANCE CAREER TRAINING INC.	102536	Self-study	1	2	50%	7	8	88%	2	2	100%	0	0	0%	13	15	87%
INSURANCE TRAINING OF INDIANA	164311	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Classroom	0	0	0%	2	2	100%	0	0	0%	0	0	0%	2	2	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	48	55	87%	54	58	93%	48	55	87%	1	13	77%	190	218	87%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	23	36	64%	37	49	76%	25	37	68%	1	18	67%	131	182	72%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	0	0	0%	0	1	0%	1	2	50%	0	0	0%	3	5	60%
NO PE COURSE SUBMITTED			6	12	50%	14	21	67%	7	12	58%	4	10	40%	39	71	55%
PATHFINDER CORPORATION	71525	Classroom	29	45	64%	50	72	69%	39	57	68%	1	35	66%	184	277	66%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	5	7	71%	10	14	71%	8	12	67%	0	3	33%	28	45	62%
SECURITIES TRAINING CORPORATION	72153	Self-study	2	3	67%	10	10	100%	12	12	100%	0	1	100%	32	33	97%
THE LICENSE COACH	112705	Self-study	6	9	67%	4	12	33%	7	13	54%	0	0	0%	18	36	50%
WEBCE, INC	70896	Self-study	1	4	25%	9	11	82%	11	14	79%	0	1	100%	25	33	76%
XCEL SOLUTIONS LLC	122556	Self-study	222	343	65%	203	329	62%	223	401	56%	0	79	72%	866	1431	61%
		SUM/AVG	445	659	68%	542	789	69%	515	810	64%	7	209	3%	2025	3033	67%

IN Navigator - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
ASCENSION ST. VINCENT HEALTH, INC.	123881	Self-study	1	1	100%	0	0	0%	1	2	50%	0	0	0%	4	5	80%
Affiliated Service Providers of Indiana (dba ASPIN)	127091	Self-study	3	3	100%	4	4	100%	6	8	75%	0	4	100%	26	28	93%
CLAIMAID	122881	Self-study	27	35	77%	31	41	76%	34	48	71%	0	12	58%	118	164	72%
COVERING KIDS & FAMILIES OF INDIANA, INC.	123728	Self-study	4	8	50%	12	15	80%	6	10	60%	0	2	100%	31	44	70%
HEALTHNET INC.	123908	Classroom	4	4	100%	4	4	100%	4	4	100%	0	0	0%	12	12	100%
NO PE COURSE SUBMITTED			0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	1	0%
		SUM/AVG	39	51	76%	51	65	78%	51	72	71%	0	18	0%	191	254	75%

IN Personal Lines Producer - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
OCHANCE2FAIL	102538	Self-study	0	0	0%	0	1	0%	0	0	0%	0	0	0%	0	1	0%
A. D. BANKER & COMPANY	71004	Self-study	4	4	100%	0	0	0%	1	2	50%	0	0	0%	5	8	63%
ExamFX , INC.	83532	Self-study	65	94	69%	27	33	82%	8	10	80%	0	0	0%	107	146	73%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652	Classroom	90	91	99%	86	90	96%	37	40	93%	0	16	100%	249	258	97%
INSURANCE CAREER TRAINING INC.	102536	Self-study	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	0	1	0%	3	4	75%	1	2	50%	0	2	100%	10	13	77%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	0	2	0%	1	3	33%	0	2	0%	0	0	0%	1	9	11%
NO PE COURSE SUBMITTED			0	2	0%	1	4	25%	2	2	100%	0	0	0%	3	8	38%
PATHFINDER CORPORATION	71525	Classroom	1	2	50%	1	3	33%	1	3	33%	0	0	0%	4	10	40%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	0	1	0%	0	0	0%	1	1	100%	0	0	0%	1	2	50%
WEBCE, INC	70896	Self-study	0	1	0%	3	6	50%	1	6	17%	0	0	0%	4	13	31%
		SUM/AVG	160	198	81%	122	144	85%	53	69	77%	0	18	0%	385	469	82%

IN Property and Casualty Producer - 2023 Total Attempts Passed

ORG_NAME	ORG_ID	METHOD	Q1_PASS	Q1_ATT	Q1_RATE	Q2_PASS	Q2_ATT	Q2_RATE	Q3_PASS	Q3_ATT	Q3_RATE	DEC_PASS	DEC_ATT	DEC_RATE	YR_PASS	YR_ATT	YR_RATE
OChance2Fail	102538	Self-study	1	1	100%	1	1	100%	1	1	100%	0	0	0%	3	3	100%
360training.com, Inc.	77111	Self-study	3	4	75%	3	5	60%	2	2	100%	0	1	100%	11	15	73%
A. D. BANKER & COMPANY	71004	Self-study	5	7	71%	12	14	86%	11	14	79%	0	6	83%	38	47	81%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	2	2	100%	1	1	100%	2	2	100%	0	1	100%	7	8	88%
CPMI PROFESSIONAL DEVELOPMENT, LLC	83027	Self-study	0	0	0%	1	2	50%	0	0	0%	0	0	0%	2	3	67%
ExamFX , INC.	83532	Self-study	48	60	80%	38	53	72%	40	50	80%	0	12	67%	162	212	76%
INSURANCE CAREER TRAINING INC.	102536	Self-study	0	0	0%	5	6	83%	5	7	71%	0	0	0%	12	16	75%
INSURANCE TRAINING OF INDIANA	164311	Self-study	1	2	50%	0	0	0%	0	0	0%	0	0	0%	1	2	50%
KAPLAN FINANCIAL EDUCATION	70686	Classroom	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	33	40	83%	30	35	86%	25	30	83%	0	14	93%	108	130	83%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	49	70	70%	42	70	60%	42	64	66%	0	29	79%	163	248	66%
NO PE COURSE SUBMITTED			5	8	63%	5	10	50%	2	5	40%	2	2	100%	16	32	50%
PATHFINDER CORPORATION	71525	Classroom	66	84	79%	68	91	75%	63	93	68%	0	16	88%	241	336	72%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	12	18	67%	11	13	85%	23	31	74%	0	9	56%	61	81	75%
SAFECO INSURANCE GOLD EDUCATION PROGRAM	103078	Classroom	0	0	0%	0	0	0%	1	1	100%	0	0	0%	1	1	100%
TROY UNIVERSITY	145867	Self-study	1	1	100%	0	0	0%	0	0	0%	0	0	0%	1	1	100%
WEBCE, INC	70896	Self-study	5	8	63%	1	2	50%	6	7	86%	0	2	100%	20	26	77%
XCEL SOLUTIONS LLC	122556	Self-study	4	9	44%	6	9	67%	6	8	75%	0	5	0%	19	34	56%
SUM/AVG			236	315	75%	224	312	72%	229	315	73%	2	97	2%	867	1196	72%