

**IN Health Producer - 2023 First-Time Attempts Passed**

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	YR_PASS	YR_ATT	YR_RATE
A.D. BANKER & COMPANY	71004	Self-study	0	0	0%	1	1	100%	1	1	100%
ExamFX , INC.	83532	Self-study	4	11	36%	2	11	18%	7	24	29%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	1	1	100%	0	0	0%	1	1	100%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	1	1	100%	0	0	0%	1	1	100%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	0	1	0%	0	0	0%	0	1	0%
PATHFINDER CORPORATION	71525	Classroom	1	2	50%	2	2	100%	4	6	67%
WEBCE, INC	70896	Self-study	1	2	50%	0	0	0%	1	2	50%
XCEL SOLUTIONS LLC	122556	Self-study	8	12	67%	9	13	69%	19	28	68%
<b>SUM/AVG</b>			<b>16</b>	<b>30</b>	<b>53%</b>	<b>14</b>	<b>27</b>	<b>52%</b>	<b>34</b>	<b>64</b>	<b>53%</b>

**IN Independent Adjuster - 2023 First-Time Attempts Passed**

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	YR_PASS	YR_ATT	YR_RATE
COR ENTERPRISES, LLC (DBA- ADJUSTER PRO AND /	116933	Self-study	13	18	72%	14	15	93%	29	35	83%
INSURANCE SCHOOLS, INC.	73956	Self-study	0	0	0%	0	1	0%	0	1	0%
INSURANCE TRAINING ASSOCIATES, LLC	167275	Self-study	1	1	100%	0	0	0%	1	1	100%
NO PE COURSE SUBMITTED			0	0	0%	0	2	0%	0	2	0%
<b>SUM/AVG</b>			<b>14</b>	<b>19</b>	<b>74%</b>	<b>14</b>	<b>18</b>	<b>78%</b>	<b>30</b>	<b>39</b>	<b>77%</b>

**IN Life Producer - 2023 First-Time Attempts Passed**

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	YR_PASS	YR_ATT	YR_RATE
360TRAINING.COM,INC.	77111	Self-study	0	0	0%	1	1	100%	1	1	100%
A. D. BANKER & COMPANY	71004	Self-study	11	11	100%	10	13	77%	22	25	88%
ExamFX , INC.	83532	Self-study	26	52	50%	26	53	49%	57	113	50%
INSURANCE CAREER TRAINING INC.	102536	Self-study	1	1	100%	0	0	0%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	2	3	67%	1	1	100%	3	4	75%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	3	3	100%	1	1	100%	4	4	100%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	0	1	0%	0	0	0%	0	1	0%
NO PE COURSE SUBMITTED			4	9	44%	1	5	20%	6	15	40%
PATHFINDER CORPORATION	71525	Classroom	5	6	83%	2	5	40%	7	12	58%
PRIMERICA LIFE INSURANCE COMPANY	83025	Classroom	12	17	71%	18	35	51%	33	58	57%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	1	1	100%	1	1	100%	2	2	100%
WEBCE, INC.	70896	Self-study	3	5	60%	0	0	0%	3	6	50%
XCEL TESTING SOLUTIONS LLC	122556	Self-study	30	52	58%	34	59	58%	65	115	57%
<b>SUM/AVG</b>			<b>98</b>	<b>161</b>	<b>61%</b>	<b>95</b>	<b>174</b>	<b>55%</b>	<b>204</b>	<b>357</b>	<b>57%</b>

***IN Life and Health Producer - 2023 First-Time Attempts Passed***

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	YR_PASS	YR_ATT	YR_RATE
360training.com, Inc.	77111	Self-study	0	0	0%	1	1	100%	1	1	100%
A. D. BANKER & COMPANY	71004	Self-study	3	4	75%	4	4	100%	7	8	88%
ExamFX , INC.	83532	Self-study	32	46	70%	29	51	57%	65	99	66%
INSURANCE CAREER TRAINING INC.	102536	Self-study	2	3	67%	1	1	100%	3	4	75%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	17	21	81%	21	23	91%	40	46	87%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	12	14	86%	16	23	70%	28	37	76%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	Self-study	1	1	100%	0	0	0%	1	1	100%
NO PE COURSE SUBMITTED			2	9	22%	3	6	50%	4	14	29%
PATHFINDER CORPORATION	71525	Classroom	15	20	75%	24	34	71%	41	60	68%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	7	7	100%	5	6	83%	13	14	93%
SECURITIES TRAINING CORPORATION	72153	Self-study	4	4	100%	2	2	100%	6	6	100%
WEBCE, INC	70896	Self-study	0	3	0%	0	2	0%	2	7	29%
XCEL SOLUTIONS LLC	122556	Self-study	72	130	55%	86	151	57%	168	296	57%
<b>SUM/AVG</b>			<b>167</b>	<b>262</b>	<b>64%</b>	<b>192</b>	<b>304</b>	<b>63%</b>	<b>379</b>	<b>593</b>	<b>64%</b>

***IN Navigator - 2023 First-Time Attempts Passed***

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	YR_PASS	YR_ATT	YR_RATE
Ascension St. Vincent Health, Inc.	123881	Self-study	1	1	100%	0	0	0%	1	1	100%
Affiliated Service Providers of Indiana (dba ASPIN)	127091	Self-study	3	4	75%	2	2	100%	5	6	83%
CLAIMAID	122881	Self-study	10	16	63%	5	8	63%	15	24	63%
COVERING KIDS & FAMILIES OF INDIANA, INC.	123728	Self-study	6	10	60%	2	4	50%	8	14	57%
<b>SUM/AVG</b>			<b>20</b>	<b>31</b>	<b>65%</b>	<b>9</b>	<b>14</b>	<b>64%</b>	<b>29</b>	<b>45</b>	<b>64%</b>

***IN Personal Lines Producer - 2023 First-Time Attempts Passed***

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	YR_PASS	YR_ATT	YR_RATE
A.D. BANKER & COMPANY	71004	Self-study	0	0	0%	1	1	100%	1	1	100%
ExamFX , INC.	83532	Self-study	3	4	75%	4	7	57%	7	11	64%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	121652	Classroom	23	25	92%	8	8	100%	31	33	94%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	0	1	0%	1	1	100%	1	2	50%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	2	2	100%	1	3	33%	3	5	60%
NO PE COURSE SUBMITTED			1	1	100%	1	1	100%	2	2	100%
WEBCE, INC	70896	Self-study	0	1	0%	2	3	67%	2	4	50%
XCEL SOLUTIONS LLC	122556	Self-study	0	0	0%	1	1	100%	1	1	100%
<b>SUM/AVG</b>			<b>29</b>	<b>34</b>	<b>85%</b>	<b>19</b>	<b>25</b>	<b>76%</b>	<b>48</b>	<b>59</b>	<b>81%</b>

**IN Property and Casualty Producer - 2023 First-Time Attempts Passed**

ORG_NAME	ORG_ID	METHOD	JAN_PASS	JAN_ATT	JAN_RATE	FEB_PASS	FEB_ATT	FEB_RATE	YR_PASS	YR_ATT	YR_RATE
360training.com, Inc.	77111	Self-study	1	1	100%	2	2	100%	3	3	100%
A. D. BANKER & COMPANY	71004	Self-study	5	5	100%	4	4	100%	10	10	100%
COMMONWEALTH SCHOOLS OF INS	78643	Self-study	2	2	100%	1	1	100%	3	3	100%
CPMI PROFESSIONAL DEVELOPMENT LLC	83027	Self-study	0	0	0%	1	1	100%	1	1	100%
ExamFX , INC.	83532	Self-study	16	20	80%	24	37	65%	41	57	72%
INSURANCE CAREER TRAINING INC.	102536	Self-study	1	1	100%	3	4	75%	4	5	80%
KAPLAN FINANCIAL EDUCATION	70686	Classroom	0	0	0%	1	1	100%	1	1	100%
KAPLAN FINANCIAL EDUCATION	70686	Self-study	13	15	87%	8	12	67%	21	27	78%
MONTGOMERY INSURANCE SCHOOL	117513	Self-study	13	25	52%	19	28	68%	31	51	61%
NO PE COURSE SUBMITTED			3	4	75%	3	3	100%	7	9	78%
PATHFINDER CORPORATION	71525	Classroom	15	24	63%	20	33	61%	34	56	61%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	Self-study	1	4	25%	4	6	67%	5	10	50%
WEBCE, INC	70896	Self-study	3	5	60%	3	5	60%	6	11	55%
XCEL SOLUTIONS LLC	122556	Self-study	2	2	100%	3	3	100%	5	6	83%
		<b>SUM/AVG</b>	<b>75</b>	<b>108</b>	<b>69%</b>	<b>96</b>	<b>140</b>	<b>69%</b>	<b>172</b>	<b>250</b>	<b>69%</b>