| STATE OF INDIANA  | )          | BEFORE THE INDIANA        |
|---|------------|---------------------------|
| COUNTY OF MARION  | ) SS:<br>) | COMMISSIONER OF INSURANCE |
| IN THE MATTER OF:   |            | )                         |
| Golden Rule Insurance Company<br>7440 Woodland Drive<br>Indianapolis, Indiana 46278 |            | )<br>)<br>)               |

Examination of Golden Rule Insurance Company

### NOTICE OF ENTRY OF ORDER

Enclosed is the Final Order entered by Stephen W. Robertson, Commissioner of the Indiana Department of Insurance, after fully considering and reviewing the Verified Report of Examination of Golden Rule Insurance Company, any relevant examination work papers, and any written submissions or rebuttals. The Verified Report of Examination, as amended by the Final Order, has been adopted by the Commissioner.

Pursuant to Ind. Code § 27-1-3.1-12(b), within thirty (30) days of receipt of the Final Order, each director of Golden Rule Insurance Company shall file an affidavit with the Indiana Department of Insurance stating that he/she has received a copy of the Verified Report of Examination and the Final Order.

The Final Order is a final administrative decision that may be appealed pursuant to Ind. Code § 4-21.5-5.

Cynthia D. Donovan

Chief Financial Examiner

CERTIFIED MAIL NUMBER: 9214 8901 0661 5400 0030 3260 53

April 9, 2014

| STATE OF INDIANA  | )<br>) SS: | BEFORE THE INDIANA        |
|---|------------|---------------------------|
| COUNTY OF MARION  | )          | COMMISSIONER OF INSURANCE |
| IN THE MATTER OF:   |            | )                         |
| Golden Rule Insurance Company<br>7440 Woodland Drive<br>Indianapolis, Indiana |            |                           |

Examination of Golden Rule Insurance Company

#### FINDINGS AND FINAL ORDER

The Indiana Department of Insurance conducted an examination into the affairs of the Golden Rule Insurance Company (hereinafter "Company") for the time period January 1, 2008 through December 31, 2012.

The Verified Report of Examination was filed with the Commissioner of the Department of Insurance (hereinafter "Commissioner") by the Examiner on December 27, 2013.

A copy of the Verified Report of Examination, along with a Notice of Opportunity to Make Written Submission or Rebuttal, was mailed to the Company via Certified Mail on February 25, 2014 and was received by the Company on February 27, 2014.

On March 14, 2014, pursuant to Ind. Code § 27-1-3.1-10, the Company filed a response to the Verified Report of Examination. The Commissioner has fully considered the Company's response.

NOW THEREFORE, based on the Verified Report of Examination and the response filed by the Company, the Commissioner hereby FINDS as follows:

 The suggested modifications to the Verified Report of Examination submitted by the Company are reasonable and shall be incorporated into the Verified Examination Report. A copy of the Verified Report of Examination, as amended, is attached hereto.

- 2. The Verified Report of Examination, as amended, is true and accurate report of the financial condition and affairs of the Company as of December 31, 2012.
- 3. The Examiners' recommendations are reasonable and necessary in order for the Company to comply with the insurance laws of the state of Indiana.

Based on the FINDINGS, the Commissioner does hereby ORDER:

- 1. Pursuant to Ind. Code § 27-1-3.1-11(a)(1), the Verified Report of Examination is adopted and shall be filed. Hereafter the Verified Report of Examination, as amended, may constitute prima facie evidence of the facts contained therein in any action or proceeding taken by the Indiana Department of Insurance against the Company, its officers, directors, or agents.
- 2. The Company shall comply with the Examiner's Recommendations enumerated in summary form and throughout the text of the Verified Report of Examination, as amended. A written response to these recommendations should be provided to the Department within 30 days of receipt of this order.
- 3. Compliance with the Examiner's recommendations shall be completed on or before the filing of the subsequent annual statement. In the event it is not feasible to comply with a recommendation before the filing of the subsequent annual statement, the Company shall submit a written explanation as to why it was not feasible with the filing of the annual statement.

### **ABOUT AFFIRMATIONS**

The following pages for affirmations need to be signed by each Board Member and returned to the Indiana Department of Insurance within thirty (30) days in accordance with I.C. §27-1-3.1-12(b).

If your affirmations list individuals that are no longer on your Board of Directors, you may simply retype the form on plain white paper with the correct names and a line to the right for signature. If the names are misspelled, you may do the same, simply re-type the corrected form with a line to the right for signature.

Should you have any questions or difficulties with these forms or you require additional time past the thirty (30) day requirement, please do not hesitate to contact this department at (317) 232-2390.



## STATE OF INDIANA

# **Department of Insurance**

# REPORT OF EXAMINATION

## **OF**

# GOLDEN RULE INSURANCE COMPANY

NAIC Co. Code 62286 NAIC GROUP CODE 0707

As of

December 31, 2012



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### STATE OF INDIANA





MICHAEL R. PENCE, Governor

**Indiana Department of Insurance** 

311 W. Washington Street, Suite 300 Indianapolis, Indiana 46204-2787 Telephone: (317) 232-2385 Fax: (317) 232-5251

Stephen W. Robertson, Commissioner

December 27, 2013

Honorable Stephen W. Robertson, Commissioner Indiana Department of Insurance 311 West Washington Street, Suite 300 Indianapolis, Indiana 46204-2787

#### Dear Commissioner:

Pursuant to the authority vested in Appointment Number 3747, an examination has been made of the affairs and financial condition of:

### Golden Rule Insurance Company 7440 Woodland Drive Indianapolis, Indiana 46278

hereinafter referred to as the "Company", or "GRIC", an Indiana domestic, stock, life insurance company. The examination was conducted at the corporate offices of Golden Rule Insurance Company in Indianapolis, Indiana.

The Report of Examination, reflecting the status of the Company as of December 31, 2012, is hereby respectfully submitted.

### SCOPE OF EXAMINATION

The Company was last examined by representatives of the Indiana Department of Insurance (INDOI) as of the period ending December 31, 2007. The present risk-focused examination was conducted by Noble Consulting Services, Inc., and covered the period from January 1, 2008 through December 31, 2012, and included any material transactions and/or events occurring subsequent to the examination date and noted during the course of this examination.

The examination was conducted in accordance with the NAIC Financial Condition Examiners Handbook (Handbook). The Handbook requires that we plan and perform the examination to evaluate the financial condition and identify prospective risks of the Company by obtaining information about the Company, including corporate governance, identifying and assessing inherent risks within the Company, and evaluating system controls and procedures used to mitigate those risks. An examination also includes assessing the principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation, management's compliance with Statutory Accounting Principles, and Annual Statement instructions, when applicable to domestic state regulations.

The examination was called in accordance with the Handbook guidelines, through the NAIC's Financial Exam Electronic Tracking System. The INDOI issued the exam call, and the Wisconsin Office of the Commissioner of Insurance (WIDOI) and the California Department of Insurance (CADOI) responded and participated in this examination with Indiana designated a facilitating state. The WIDOI and CADOI will rely on the work completed by the INDOI, to the extent possible, in addition to performing their own procedures as deemed necessary. The participating states will assess the financial condition and corporate affairs of the Wisconsin and California domiciled companies, and report any material adverse findings in accordance with established procedures.

This examination is part of an NAIC coordinated examination for UnitedHealth Group Incorporated (UHG) companies with the Texas Department of Insurance being the coordinating state for 2012 examinations and the Connecticut Department of Insurance being the lead regulator for UHG.

Jeff Beckley, FSA, MAAA, of Actuarial Options, LLC provided all actuarial services throughout the examination and conducted a review of the Company's loss reserves and loss adjustment expense reserves and other material items as of December 31, 2012.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process.

#### **HISTORY**

The Company was incorporated as St. Anthony Life Insurance Company on June 17, 1959, and commenced operations on June 23, 1961. In 1962, the Company assumed the name of Congressional Life Insurance Company, and the present name was adopted in June 1977. GRIC is a wholly owned subsidiary of Golden Rule Financial Corporation (GRFC). Effective November 13, 2003, 100% of GRFC and its subsidiaries were acquired by UHG. GRIC redomesticated, with state approval, from Illinois to Indiana effective October 2006.

Effective October 1, 2005, GRIC entered into an indemnity reinsurance agreement to reinsure all life and annuity policies, excluding group life and term life rider business, to The State Life Insurance Company.

#### **CAPITAL AND SURPLUS**

The Company has 1,000,000 shares authorized and 815,676 shares issued and outstanding of \$4 par value common stock. The Company has no preferred stock outstanding. All issued and outstanding shares of common stock are held by the Company's parent, GRFC.

#### **DIVIDENDS TO STOCKHOLDERS**

The Company paid the following dividends, to GRFC during the examination period:

| Year  | Total         | Ordinary<br>Dividends | Extraordinary<br>Dividends |
|-------|---------------|-----------------------|----------------------------|
| 2012  | \$150,000,000 | \$ 75,000,000         | \$75,000,000               |
| 2011  | 100,000,000   | 100,000,000           | · · · · -                  |
| 2010  | 75,000,000    | 75,000,000            | -                          |
| 2009  | 238,000,000   | -                     | 238,000,000                |
| 2008  | 147,374,000   | 17,374,000            | 130,000,000                |
| Total | \$710,374,000 | \$267,374,000         | \$443,000,000              |

In accordance with Indiana Code (IC) 27-1-23-4(h), the payment of dividends to holding companies or affiliated insurers may not exceed the greater of 10% of the prior year's surplus or the net gain from operations of such insurer in the prior year. The Company paid three (3) extraordinary dividends during the examination period with the prior approval of the INDOI. Other dividends paid during the examination period were ordinary in nature and did not require prior regulatory approval. In accordance with IC 27-1-23-1.5, the Company notified the INDOI of all declared dividends to the parent during the examination period.

### TERRITORY AND PLAN OF OPERATION

The Company is domiciled in Indiana and is licensed to sell life, annuity, and accident and health insurance in all states except New York, through independent agents, sponsored marketing programs, internet, and direct selling. There were no new states licensed since the prior examination. The Company's accident and health revenues are primarily derived from the sale of individual major medical policies. The Company's life and annuity revenues are primarily derived from long-term care investment products, single premium and flexible premium annuities, term life, and whole life.

The Company has its home office in Indianapolis, Indiana and administrative offices in Lawrenceville, Illinois, Vincennes, Indiana, and Green Bay, Wisconsin.

The Company underwrites its policies and endorsements with their in-house underwriting staff. The health insurance portfolio of products includes co-pay plans, critical illness plans, dental plans, disability income plans, health savings account plans, high deductible and basic plans, and short term medical plans. Co-pay plans are designed for individuals and families who want help managing their routine medical expenses, plus coverage for major health care expenses. Health savings account plans help customers take control of their health care expenses with a tax-favored savings account and medical coverage. High deductible and basic plans are designed for individuals and families willing to take additional responsibility for routine health care expenses in exchange for lower premiums.

The Company markets its products through four (4) channels: career agents of other carriers with whom the Company has distribution agreements, independent insurance producers, internet channels, and producers who are full-time employees (i.e. direct sales).

#### **GROWTH OF THE COMPANY**

The following exhibit summarizes the financial results of the Company during the examination period:

|       | Admitted      |               | Capital and   | Premiums and    |               |
|-------|---------------|---------------|---------------|-----------------|---------------|
| _Year | Assets        | Liabilities   | Surplus       | Annuities       | Net Income    |
| 2012  | \$782,483,247 | \$490,190,818 | \$292,292,429 | \$1,879,479,707 | \$127,646,458 |
| 2011  | 814,867,949   | 502,784,368   | 312,083,581   | 1,673,447,329   | 104,640,834   |
| 2010  | 694,018,764   | 389,221,413   | 304,797,351   | 1,566,294,431   | 202,012,596   |
| 2009  | 524,422,011   | 348,629,383   | 175,792,628   | 1,324,297,429   | 156,253,489   |
| 2008  | 613,698,501   | 345,887,067   | 267,811,434   | 1,260,647,127   | 144,741,404   |

Premiums grew steadily throughout the examination period. Net income grew in all years during the examination period except 2011. The decrease in 2011 was mainly attributable to accrued medical loss ratio rebates from the implementation of the Affordable Care Act and an increase in benefits incurred. The increase in benefits incurred was driven by increased membership, increased benefits utilization of policies covering 100% of preventative care, and an increasing proportion of renewal year members, who typically have higher benefits utilization.

The Company's assets and liabilities increased every year during the examination period except 2012, mainly due to the growth discussed above. The 2012 decrease in liabilities was primarily due to a decrease in the provision for experience rating refunds, resulting from increased loss ratios on major medical business. Surplus and Other Funds grew for all years except 2009 and 2012, due to stockholder dividends of \$238 million and \$150 million, respectively.

#### **MANAGEMENT AND CONTROL**

#### Directors

The Company is managed by the Board of Directors (Board). The Company's Bylaws state the Board shall not be less than five (5) or more than ten (10) in number and shall be elected by the stockholders at the annual meeting. Directors shall be citizens of the United States or Canada, be at least twenty-one (21) years of age, and shall be elected to one (1) year terms. At least one (1) director shall be a resident of the state of Indiana.

The following is a listing of persons serving as directors at December 31, 2012, and their principal occupations as of that date:

| Name and Address      | Principal Occupation  |
|-----------------------|---|
| Patrick F. Carr       | President, Chief Executive Officer, and Chairman of the Board |
| Indianapolis, Indiana | UnitedHealthcare, Individual Line of Business                 |
| Michael L. Corne      | Vice President, Regulatory Affairs                            |
| Indianapolis, Indiana | UnitedHealthcare, Employer and Central Region                 |
| James M. Gabriel      | Senior Vice President and Chief Actuary                       |
| Green Bay, Wisconsin  | UnitedHealthcare, Individual Line of Business                 |
| Darrell S. Richey     | Assistant Secretary and Executive Counsel, Attorney           |
| Indianapolis, Indiana | UnitedHealthcare, Individual Line of Business                 |
| Julie A. Van Straten  | Secretary, Vice President, and General Counsel, Attorney      |
| Green Bay, Wisconsin  | UnitedHealthcare, Individual Line of Business                 |

#### Officers

The Company's Bylaws state that the officers are elected by the Board and are to include a President, one (1) or more Vice Presidents, a Treasurer, and a Secretary. In addition, the Board may elect a Chairman and Chief Executive Officer. Any two (2) or more offices other than those of President and Secretary, may be held by the same person.

The following is a list of key officers and their respective titles as of December 31, 2012:

| Name                 | Office  |
|----------------------|---|
| Patrick F. Carr      | President, Chief Executive Officer, and Chairman of the Board |
| Julie A. Van Straten | Secretary, Vice President, and General Counsel                |
| Robert W. Oberrender | Treasurer   |
| Brian L. Davis       | Vice President and Chief Financial Officer                    |
| James M. Gabriel     | Senior Vice President and Chief Actuary                       |

#### Corporate Governance

Corporate governance was evaluated through a review of the Company's corporate governance procedures, Executive Officer and Board member interviews, Board meeting minutes, UHG committee minutes, and other various examination documentation obtained by the INDOI in its coordinated examination of the Company's affiliates. The Corporate Governance review followed the format provided by Exhibit M of the Handbook.

#### **CONFLICT OF INTEREST**

Directors and officers are required to review and sign Conflict of Interest statements annually. It was determined that the directors and officers listed in the Management and Control section of this Report of Examination have reviewed and signed their statements as of year-end 2012.

#### **OATH OF OFFICE**

IC 27-1-7-10(i) stipulates that every director, when elected, shall take and subscribe to an oath stating that he or she will faithfully, honestly, and diligently administer the affairs of the Company and will not knowingly violate any of the laws applicable to such Company. It was determined that each director subscribed to an Oath of Office statement in 2012.

#### **CORPORATE RECORDS**

#### **Articles of Incorporation**

There were no amendments made to the Articles of Incorporation during the examination period.

#### **Bylaws**

The Company's Bylaws were amended and restated effective March 24, 2010. The Bylaws were appropriately filed, authorized, and approved by the INDOI and all provisions are complied with.

#### Minutes

The Board and Shareholder meeting minutes were reviewed for the period under examination through the fieldwork date and significant actions taken during each meeting were noted. It was noted that the annual meetings and other regular Board meetings were held in accordance with the Company's Bylaws.

#### **AFFILIATED COMPANIES**

#### Organizational Structure

UHG has 83 insurance entities, domiciled in 33 states, which were licensed in 56 jurisdictions. This abbreviated organizational chart shows the affiliated insurance companies and direct, upstream parent companies as of December 31, 2012.

| NAIC Co. | Domiciliary                     |
|----------|---------------------------------|
| Code     | State                           |
|          | MN                              |
|          | DE                              |
| 62286    | $\mathbf{IN}$                   |
| 82406    | IN                              |
| 73130    | CA                              |
| 97179    | WI                              |
|          | Code<br>62286<br>82406<br>73130 |

#### **Affiliated Agreements**

The following financially significant affiliated agreements and transactions were disclosed as part of the Form B – Holding Company Registration Statement and were filed with the INDOI, as required, in accordance with IC 27-1-23-4.

#### Subordinated Revolving Credit Agreement

UHG provides a short-term borrowing facility for the Company as needed. The agreement was amended effective July 1, 2012, and has a limit of \$150 million with an interest rate of London Interbank Offered Rate plus 50 basis points. There was no balance outstanding under the line of credit as of year-end 2012.

#### Management and Consulting Agreement

GRIC entered into a Management and Consulting Agreement with GRFC effective December 1, 1982, that was amended January 2007. Management fees are charged for management consulting administrative services and allocated to GRFC subsidiaries on a pro-rated basis. The fees associated with this agreement during 2012 were \$4.2 million.

#### Cost Reimbursement Agreement

Effective March 1, 2006, GRIC and United HealthCare Services, Inc. (UHS) entered into a Cost Reimbursement Agreement that allows UHS to provide services to GRIC and GRIC to provide services to UHS (except for employment). The agreement allows GRIC to provide insurance administration services to UHS and its affiliates. In connection with GRIC's redomestication to Indiana, the INDOI did not disapprove the agreement on January 16, 2007. Effective December 17, 2007, GRIC amended the agreement to change the payment due date provisions. The INDOI did not disapprove the amendment on December 17, 2007. The fees associated with this agreement during 2012 were \$255.5 million.

This Cost Reimbursement Agreement also governs the private short-term money market investment pool in which these affiliated companies may participate. At December 31, 2012, the Company's balance was \$4.3 million and was included in Cash, Cash Equivalents, and Short-Term Investment in the Annual Statement.

#### Cost Reimbursement Agreement

Effective June 19, 2009, All Savers Insurance Company (ASIC), American Medical Security Life Insurance Company (AMSLIC), GRFC, GRIC, and UHS entered into a Cost Reimbursement Agreement under which UHS and other affiliates of UHS, including AMSLIC, GRFC, and GRIC provide actuarial consulting, administrative, financial, insurance administration, legal, and other services to ASIC. The INDOI did not disapprove the agreement on June 10, 2009. The fees associated with this agreement during 2012 were \$2.8 million.

#### Cost Reimbursement Agreement

Effective December 10, 2006, AMSLIC, GRFC, GRIC, and UHS entered into an agreement for UHS and affiliates to provide services to AMSLIC and for AMSLIC to provide services to UHS, for the benefit of affiliated companies, including GRIC and GRFC. The named services include actuarial consulting, administrative, financial, insurance administration, legal, and other services. The INDOI did not disapprove the agreement on March 26, 2007. The fees associated with this agreement during 2012 were \$21.6 million.

#### First Restated Tax Sharing Agreement

Effective January 1, 2005, ASIC and GRIC became parties to the First Restated Tax Sharing Agreement dated January 1, 1997, between UHG and its subsidiaries. The First Restated Tax Sharing Agreement establishes a formal method for the allocation and payment of federal, state, and local income tax liabilities related to the consolidated federal tax returns of UHG and its subsidiaries filed each year. The INDOI did not disapprove the agreement on December 7, 2006. For fiscal year 2012, the tax liability allocated to GRIC was \$62.3 million.

#### FIDELITY BOND AND OTHER INSURANCE

The Company protects itself against loss from any fraudulent or dishonest acts by any employees through a fidelity bond issued to UHG by National Union Fire Insurance Company that is limited to \$10,000,000 coverage. The fidelity bond is adequate to meet the prescribed minimum coverage specified by the NAIC.

The Company had additional types of coverage in-force at December 31, 2012, including, but not limited to, automobile liability, commercial general liability, commercial property, errors and omissions, professional liability, umbrella liability, and workers' compensation.

#### PENSION, STOCK OWNERSHIP, AND INSURANCE PLANS

The Company has no compensated absence plans, consolidated/holding company plans, defined benefit plans, defined contribution plans, multiemployer plans, and postemployment benefits, and is not impacted by the Medicare Modernization Act of postretirement benefits. All personnel are employees of affiliated companies, which provide services to the Company under the terms of a management agreement.

#### STATUTORY DEPOSITS

The Company reported the following statutory deposits at December 31, 2012:

| State                       | Book Value  | Fair Value  |
|-----------------------------|-------------|-------------|
| For All Policyholders:      |             |             |
| Illinois                    | \$1,649,611 | \$2,170,725 |
| Indiana                     | 1,295,893   | 1,322,352   |
| Virginia                    | 103,071     | 103,536     |
| All Other Special Deposits: |             |             |
| Georgia                     | 69,700      | 87,911      |
| Massachusetts               | 100,231     | 142,375     |
| Missouri                    | 268,427     | 386,525     |
| North Carolina              | 730,685     | 1,039,042   |
| South Carolina              | 179,892     | 239,986     |
| Total Deposits              | \$4,397,510 | \$5,492,452 |

#### REINSURANCE

The Company cedes 100% of the total risk on individual life policies, except group life and term life riders. The ceding commission, net of tax, generated from entering into this agreement was previously recorded directly to Surplus. Per SSAP 61, the net ceding commission is amortized back into income with a corresponding decrease to Surplus, thus having no effect on Surplus.

For accident and health and disability policies, the Company has established various limits of coverage it will retain on any policyholder and cedes the remainder.

GRIC has reinsured its accident and health, annuity, and life business primarily with The State Life Insurance Company and Munich American Reassurance Company. Both are rated "A+" currently by A. M. Best. It was noted the reserve credit claimed has changed only slightly since the prior examination. Two (2) new reinsurance contracts have been entered into during the examination period but neither is financially significant.

GRIC had no assumed business during the examination period.

### **ACCOUNTS AND RECORDS**

The Company's accounting procedures, practices, account records, and supporting data were reviewed and tested to the extent deemed necessary. The trial balances prepared from the Company's general ledger for the years ended December 31, 2011 and 2012, were agreed to the respective Annual Statements. The Annual Statements for the years ended December 31, 2008 through December 31, 2012, were agreed to each year's independent audit report without material exception. The Company's accounting procedures, practices, and account records were deemed satisfactory.

### GOLDEN RULE INSURANCE COMPANY

### Assets As of December 31, 2012

|   | Per Examination* |
|---|------------------|
| Bonds   | \$ 571,631,533   |
| Real estate:  | , ,              |
| Properties occupied by the company                                      | 4,063,586        |
| Cash, cash equivalents and short-term investments                       | 131,836,018      |
| Other invested assets   | 23,245,962       |
| Subtotals, cash and invested assets                                     | 730,777,099      |
| Investment income due and accrued                                       | 6,121,675        |
| Premiums and considerations:  |                  |
| Uncollected premiums and agents' balances in course of collection       | 14,632,372       |
| Reinsurance:  | ,                |
| Amounts recoverable from reinsurers                                     | 834,943          |
| Other amounts receivable under reinsurance contracts                    | 770,793          |
| Current federal and foreign income tax recoverable and interest thereon | 12,751,247       |
| Net deferred tax asset  | 13,239,829       |
| Guaranty funds receivable or on deposit                                 | 1,892,115        |
| Electronic data processing equipment and software                       | 1,463,173        |
| Totals  | \$ 782,483,247   |

<sup>\*</sup> There were no adjustments to the as-filed financial statements, therefore the Annual Statement amounts agree to the examination amounts.

### GOLDEN RULE INSURANCE COMPANY Liabilities, Surplus and Other Funds As of December 31, 2012

|  | Per Examination* |
|--|------------------|
| Aggregate reserve for life contracts   | \$ 72,011        |
| Aggregate reserve for accident and health contracts                              | 97,875,084       |
| Contract claims:   |                  |
| Life   | 503,855          |
| Accident and health  | 194,191,137      |
| Premiums and annuity considerations for life and accident and health contracts   |                  |
| received in advance  | 24,770,419       |
| Contract liabilities not included elsewhere:                                     |                  |
| Provision for experience rating refunds, including the liability of accident and |                  |
| health experience rating refunds   | 51,744,922       |
| Other amounts payable on reinsurance   | 24,657           |
| Interest maintenance reserve (IMR)   | 9,529,837        |
| Commissions to agents due or accrued-life and annuity contracts, accident and    |                  |
| health and deposit-type contract funds   | 5,971,017        |
| General expenses due or accrued  | 12,322,796       |
| Taxes, licenses and fees due or accrued, excluding federal income taxes          | 15,782,458       |
| Amounts withheld or retained by company as agent or trustee                      | 150,586          |
| Remittances and items not allocated  | 3,025,661        |
| Miscellaneous liabilities:   |                  |
| Asset valuation reserve (AVR)  | 1,592,614        |
| Payable to parent, subsidiaries and affiliates                                   | 4,560,215        |
| Drafts outstanding   | 48,192,204       |
| Payable for securities   | 17,474,007       |
| Aggregate write-ins for liabilities  | 2,407,337        |
| Total liabilities  | 490,190,818      |
| Common capital stock   | 3,262,704        |
| Gross paid in and contributed surplus  | 14,162,016       |
| Aggregate write-ins for special surplus funds                                    | 19,341,296       |
| Unassigned funds (surplus)   | 255,526,413      |
| Surplus  | 289,029,725      |
| Total surplus and other funds  | 292,292,429      |
| Total liabilities, surplus and other funds                                       | \$ 782,483,247   |

<sup>\*</sup> There were no adjustments to the as-filed financial statements, therefore the Annual Statement amounts agree to the examination amounts.

### GOLDEN RULE INSURANCE COMPANY

### Summary of Operations For the Year Ended December 31, 2012

| Premiums and annuity considerations for life and accident and health contracts Net investment income 15,920,981 Amortization of interest maintenance reserve (IMR) 1,744,068 Commissions and expense allowances on reinsurance ceded 4,249,329 Miscellaneous income: Aggregate write-ins for miscellaneous income 295,808 Total 1,901,689,893 Death benefits 5,220,444 Disability benefits and benefits under accident and health contracts 1,341,538,525 Increase in aggregate reserves for life and accident and health contracts 1,343,089,446 Commissions on premiums, annuity considerations, and deposit-type contract funds Commissions on premiums, annuity considerations, and deposit-type contract funds Ceneral insurance expenses 201,947,110 Insurance taxes, licenses and fees, excluding federal income taxes 48,715,307 Aggregate write-ins for deductions (18,644) Totals Net gain from operations after dividends to policyholders and before federal income taxes Pederal and foreign income taxes incurred (excluding tax on capital gains) Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains (losses |  | Per Examination* |
|--|--|------------------|
| Net investment income Amortization of interest maintenance reserve (IMR) Commissions and expense allowances on reinsurance ceded A,249,329 Miscellaneous income: Aggregate write-ins for miscellaneous income Total Death benefits Death benefits and benefits under accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident  | Premiums and annuity considerations for life and accident and health contracts   | \$ 1,879,479,707 |
| Amortization of interest maintenance reserve (IMR)  Commissions and expense allowances on reinsurance ceded  Agaregate write-ins for miscellaneous income  Aggregate write-ins for miscellaneous income  Total  Death benefits  Death benefits and benefits under accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Insurance agregate reserves for life and accident and health contracts  Insurance taxes, licenses and fees, excluding federal income taxes  Aggregate write-ins for deductions  Aggregate write-ins for deductions  Insurance taxes, licenses and fees, excluding federal income taxes  Aggregate write-ins for deductions  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses and fees, excluding federal income taxes  Insurance taxes, licenses |  |                  |
| Commissions and expense allowances on reinsurance ceded Miscellaneous income: Aggregate write-ins for miscellaneous income Total Disability benefits and benefits under accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contract | Amortization of interest maintenance reserve (IMR)                               |                  |
| Miscellaneous income: Aggregate write-ins for miscellaneous income  Total Death benefits Call,744 Disability benefits and benefits under accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserves for life and accident and health contracts Increase in aggregate reserve |  |                  |
| Total 1,901,689,893  Death benefits   Death benefits   Disability benefits and benefits under accident and health contracts 1,341,538,525  Increase in aggregate reserves for life and accident and health contracts 929,177  Totals 1,343,089,446  Commissions on premiums, annuity considerations, and deposit-type contract funds 113,296,974  General insurance expenses 201,947,110  Insurance taxes, licenses and fees, excluding federal income taxes 48,715,307  Aggregate write-ins for deductions (18,644)  Totals 1,707,030,193  Net gain from operations after dividends to policyholders and before federal income taxes 194,659,700  Federal and foreign income taxes incurred (excluding tax on capital gains) 66,964,791  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) 127,694,909  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax (48,451)  | Miscellaneous income:  | , ,              |
| Total 1,901,689,893  Death benefits   Death benefits   Disability benefits and benefits under accident and health contracts 1,341,538,525  Increase in aggregate reserves for life and accident and health contracts 929,177  Totals 1,343,089,446  Commissions on premiums, annuity considerations, and deposit-type contract funds 113,296,974  General insurance expenses 201,947,110  Insurance taxes, licenses and fees, excluding federal income taxes 48,715,307  Aggregate write-ins for deductions (18,644)  Totals 1,707,030,193  Net gain from operations after dividends to policyholders and before federal income taxes 194,659,700  Federal and foreign income taxes incurred (excluding tax on capital gains) 66,964,791  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) 127,694,909  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax (48,451)  | Aggregate write-ins for miscellaneous income                                     | 295,808          |
| Death benefits  Disability benefits and benefits under accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Increase in aggregate verite in a gagregate ver | Total  |                  |
| Disability benefits and benefits under accident and health contracts  Increase in aggregate reserves for life and accident and health contracts  Totals  Commissions on premiums, annuity considerations, and deposit-type contract funds  General insurance expenses  General insurance expenses  Insurance taxes, licenses and fees, excluding federal income taxes  Aggregate write-ins for deductions  Totals  Net gain from operations after dividends to policyholders and before federal income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  1,341,538,525  1,341,538,525  11,343,089,446  113,296,974  113,296 | Death benefits   |                  |
| Increase in aggregate reserves for life and accident and health contracts  Totals  Commissions on premiums, annuity considerations, and deposit-type contract funds  General insurance expenses  Insurance taxes, licenses and fees, excluding federal income taxes  Aggregate write-ins for deductions  Totals  Net gain from operations after dividends to policyholders and before federal income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)   | Disability benefits and benefits under accident and health contracts             | ·                |
| Totals Commissions on premiums, annuity considerations, and deposit-type contract funds General insurance expenses General insurance expenses Insurance taxes, licenses and fees, excluding federal income taxes Aggregate write-ins for deductions Totals Net gain from operations after dividends to policyholders and before federal income taxes Federal and foreign income taxes incurred (excluding tax on capital gains) Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)  | Increase in aggregate reserves for life and accident and health contracts        |                  |
| Commissions on premiums, annuity considerations, and deposit-type contract funds  General insurance expenses  General insurance expenses  Insurance taxes, licenses and fees, excluding federal income taxes  Aggregate write-ins for deductions  Totals  Net gain from operations after dividends to policyholders and before federal income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)  | Totals   |                  |
| funds General insurance expenses Insurance taxes, licenses and fees, excluding federal income taxes Aggregate write-ins for deductions (18,644) Totals Net gain from operations after dividends to policyholders and before federal income taxes Federal and foreign income taxes incurred (excluding tax on capital gains) Net gain from operations after dividends to policyholders and federal income taxes Federal and foreign income taxes incurred (excluding tax on capital gains) Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)  | Commissions on premiums, annuity considerations, and deposit-type contract       | , , ,            |
| General insurance expenses  Insurance taxes, licenses and fees, excluding federal income taxes  Aggregate write-ins for deductions  Totals  Net gain from operations after dividends to policyholders and before federal income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  201,947,110  48,715,307  1,707,030,193  194,659,700  66,964,791  127,694,909  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)  |  | 113,296,974      |
| Insurance taxes, licenses and fees, excluding federal income taxes  Aggregate write-ins for deductions  Totals  Net gain from operations after dividends to policyholders and before federal income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  48,715,307  (18,644)  1,707,030,193  194,659,700  66,964,791  127,694,909  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)   | General insurance expenses   | • • •            |
| Aggregate write-ins for deductions  Totals  Net gain from operations after dividends to policyholders and before federal income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)  | Insurance taxes, licenses and fees, excluding federal income taxes               |                  |
| Net gain from operations after dividends to policyholders and before federal income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)  | Aggregate write-ins for deductions   |                  |
| income taxes  Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)   | Totals   |                  |
| Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)   | Net gain from operations after dividends to policyholders and before federal     |                  |
| Federal and foreign income taxes incurred (excluding tax on capital gains)  Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)   | income taxes   | 194,659,700      |
| Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses)  Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax  (48,451)   | Federal and foreign income taxes incurred (excluding tax on capital gains)       |                  |
| Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax (48,451)  | Net gain from operations after dividends to policyholders and federal income     |                  |
| Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax (48,451)  | taxes and before realized capital gains or (losses)                              | 127,694,909      |
|  | Net realized capital gains (losses) (excluding gains (losses) transferred to the | , .              |
|  |  | (48,451)         |
|  | Net income   |                  |

<sup>\*</sup> There were no adjustments to the as-filed financial statements, therefore the Annual Statement amounts agree to the examination amounts.

# GOLDEN RULE INSURANCE COMPANY Capital and Surplus Account Reconciliation

|   | 2012          | 2011          | 2010          | 2009          | 2008                                    |
|---|---------------|---------------|---------------|---------------|---|
| Capital and surplus, December 31, prior year        | \$312,083,581 | \$304,797,351 | \$175,792,628 | \$267,811,434 | \$263,874,245                           |
| Net income  | 127,646,458   | 104,640,834   | 202,012,596   | 156,253,489   | 144,741,404                             |
| Change in net deferred income tax                   | 1,420,859     | 2,185,931     | 1,773,473     | 464,439       | 3,333,968                               |
| Change in nonadmitted assets                        | 1,635,972     | 3,295,838     | 1,789,523     | (8,077,222)   | , ,                                     |
| Change in asset valuation reserve                   | (394,344)     | (399,440)     |               | (860,322)     | 2,367,121                               |
| Cumulative effect of changes in accounting          |               |               | •             | ` , ,         | ,,                                      |
| principles  | 1,699,093     | (637,743)     | -             | _             | _                                       |
| Surplus adjustment:                                 |               |               |               |               |   |
| Change in surplus as a result of reinsurance        | (1,799,190)   | (1,799,190)   | (1,799,190)   | (1.799.191)   | (919,305)                               |
| Dividends to stockholders                           | (150,000,000) | (100,000,000) |               | (238,000,000) |   |
| Aggregate write-ins for gains and losses in surplus | _             | _             | -             | -             | (1,296,043)                             |
| Net change in capital and surplus for the year      | (19,791,152)  | 7,286,229     | 129,004,723   | (92,018,806)  | 3,937,189                               |
| Capital and surplus, December 31, current year      | \$292,292,429 | \$312,083,581 | \$304,797,351 | \$175,792,628 | \$267,811,434                           |
|   |               |               |               |               | , |

### **COMMENTS ON THE FINANCIAL STATEMENTS**

There were no recommended adjustments to the financial statements as of December 31, 2012, based on the results of this examination.

#### **OTHER SIGNIFICANT ISSUES**

There were no other significant issues noted during the course of this examination.

#### SUBSEQUENT EVENTS

There were no events subsequent to the examination date and prior to the completion of field work which were considered material events requiring disclosure in this Report of Examination.

### **AFFIDAVIT**

This is to certify that the undersigned is a duly qualified Examiner-in-Charge appointed by the Indiana Department of Insurance and that he, in coordination with staff assistance from Noble Consulting Services, Inc., and actuarial assistance from Actuarial Options, LLC., hereinafter collectively referred to as the "Examiners", performed an examination of Golden Rule Insurance Company, as of December 31, 2012.

The Indiana Department of Insurance is accredited under the National Association of Insurance Commissioners Financial Regulation Accreditation Standards.

This examination was performed in accordance with those procedures required by the NAIC Financial Condition Examiners Handbook and other procedures tailored for this examination. Such procedures performed on this examination do not constitute an audit made in accordance with generally accepted auditing standards and no audit opinion is expressed on the financial statements contained in this report.

The attached report of examination is a true and complete report of condition of Golden Rule Insurance Company as of December 31, 2012, as determined by the undersigned.

James M. Kattman, CFE

Noble Consulting Services, Inc.

State of: Indiana County of: Marion

On this \_\_\_\_\_ day of \_\_\_\_\_\_, 2014, before me personally appeared, Jim Kattman, to sign this document.

IN WITNESS WHEROF, I have hereunto set my hand and affixed my notarial seal in said County and State, the day and year last above written.

My commiss

SAMANTHA LEIGH DOUGHERTY
CS: Notary Public, State of Indiana
Hendricks County
Commission # 627605
My Commission Expires
July 04, 2019

Notary Public

